

# TransTrust

DELIVERING TRUST

**Pitch Deck** 

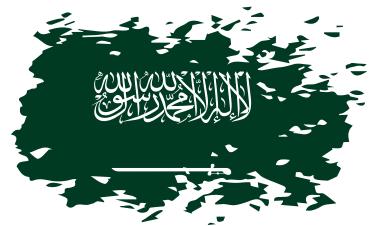
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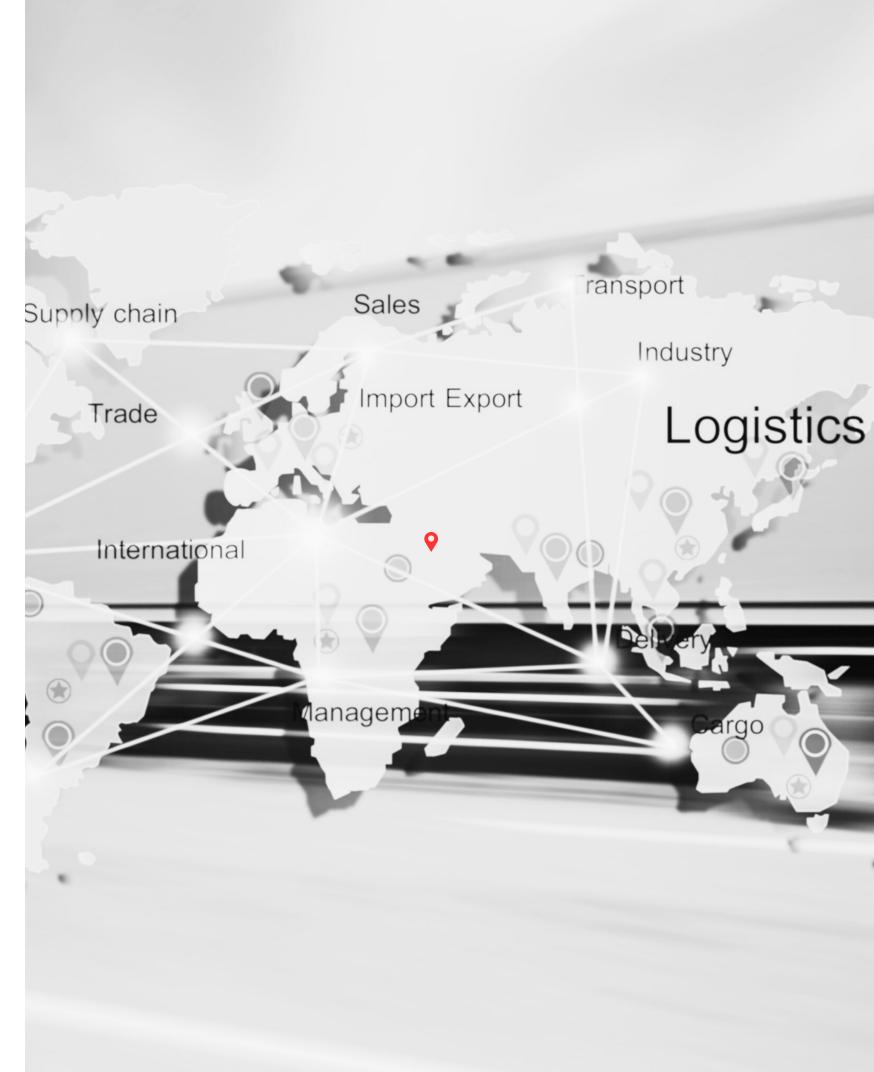




Logistics is important if you want to manufacture in your country, and if you want to transport goods, it is important to have good logistics plans that enable you to work with many countries and many regions to ensure that the goods go through the right time.

HH CROWN PRINCE MBS FOX News Interview 2023







## Problem



Rising supply chain and delivery costs due to increased demand and inflationary pressures

The need to adopt new technologies to stay ahead of the competition and meet customer expectations & lack of integrated, technology-driven logistics platform

Customers expectations for faster delivery, particularly the demand for same-day delivery, which is putting additional pressure on the industry

# Solution

### **Affordability**

Innovative end-to-end logistics services provider using AI algorithms not only to predict demand but also optimize routes for maximum cost savings

### Integration

Dashboard: order visibility, inventory visibility, delivery tracking while integrate logistics into client ecommerce sites and systems

### **Last-Mile Deliveries**

Optimized routing, real-time tracking, scheduled deliveries
through TransTrust platform connecting industrial shippers with
+500 independent carriers





### REAL-TIME ANALYTICS

Utilize data-driven insights to optimize fulfillment, storage, and last-mile delivery operations

#### RETURNS MANAGEMENT

Streamline the process of handling returns, including reverse logistics and automated refund processing

### INVENTORY MANAGEMENT

Maintain accurate inventory levels through automated tracking and stock reorder notifications

#### API INTEGRATION

Seamless integration
with e-commerce
platforms,
marketplaces, and
other software
systems

### INTELLIGENT ROUTE PLANNING

Optimize delivery routes based on real-time traffic conditions and efficient order sequencing

### CUSTOMER PORTAL

User-friendly portal for clients to monitor and manage their logistics operations

### ORDER TRACKING AND CUSTOMER NOTIFICATIONS

Provide customers with real-time updates on the status of their orders

### 24/7 CUSTOMER SUPPORT

Round-the-clock
assistance to address
inquiries, concerns,
and resolve any issues
promptly



## **Business Model**



Usage based pricing for warehousing, fulfillment, deliveries





Value-Added Services: Labeling, Kitting, and Returns Management.

Long term contracts with volume discounts



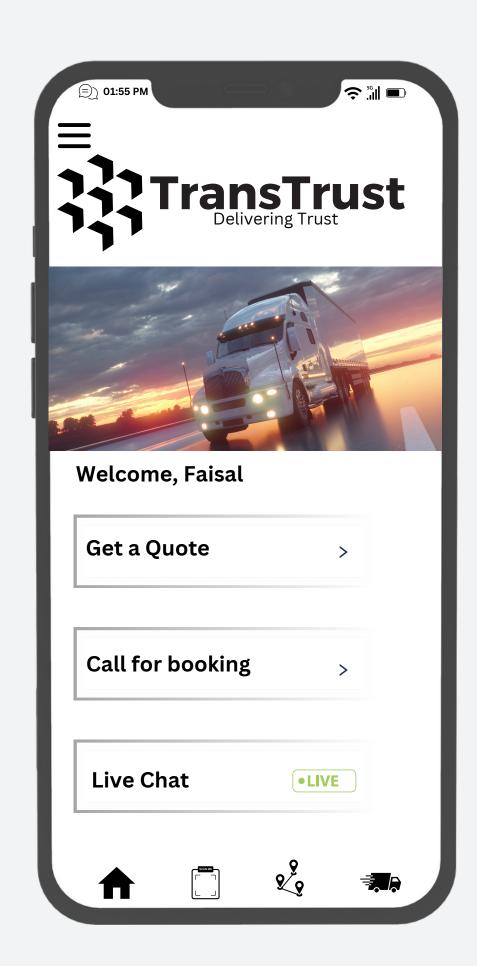


### **Integrated Technology**

Cutting-edge logistics
platform for real-time
tracking and visibility

### **Scalable Infrastructure**

Ability to handle high volumes of orders and storage requirements



#### **Customizable Solutions**

Tailored services to meet the unique needs of each client

### **Cost Savings**

Optimized operations
leading to reduced
costs and improved
profitability



# Market Opportunity



**Growing e-commerce industry in Saudi Arabia** 

Increasing demand for reliable and streamlined logistics solutions

Projected market value and growth statistics

The growth of the logistics sector in the Kingdom to 57.4 billion riyals by 2030



# Target Market

#### **E-commerce businesses:**

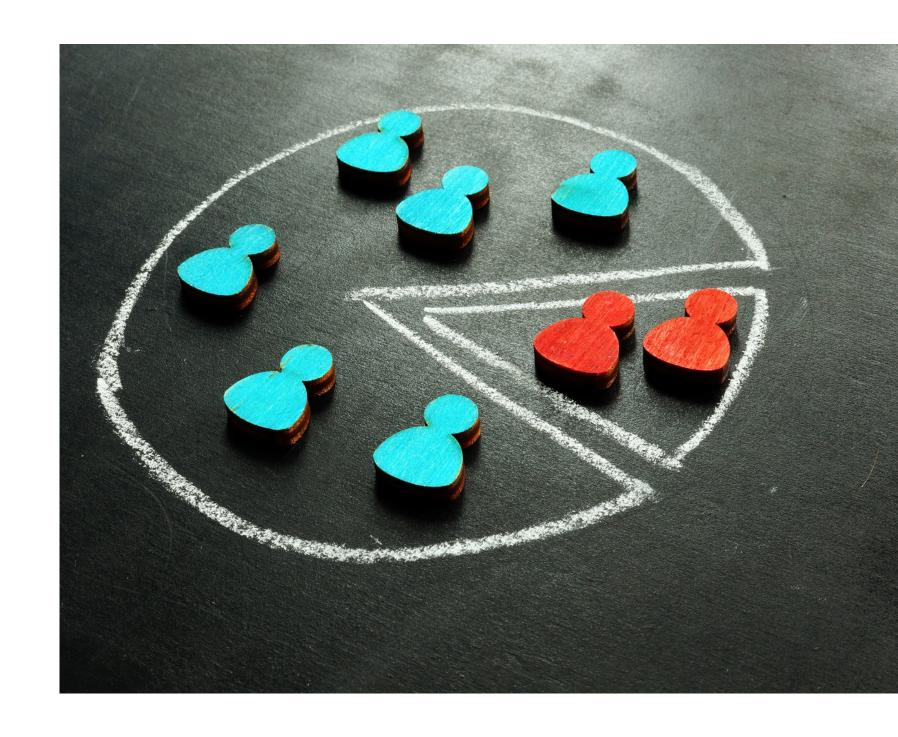
Online retailers, marketplaces, and direct-to-consumer brands

#### **Traditional businesses:**

Companies looking to expand their online presence and streamline operations

#### Manufacturers and distributors:

Seeking efficient end-to-end logistics solutions



Flexible API for seamless logistics integrations



Proprietary route
optimization
algorithms for lowest
cost delivery





Real-time order
tracking and ETAs via
mobile app



Predictive analytics to forecast demand and optimize operations



# Why TransTrust is different?

The advanced Technology of our platform leveraging AI and real-time analytics for superior operational efficiency and its seamless Integration with existing e-commerce systems and other third-party applications.

### **Sustainability Initiatives**

Environmental-friendly
initiatives, such as
optimizing delivery routes
to reduce carbon footprint

### **Data Security**

Robust security measures
to protect sensitive
customer and business data

### **Continuous Innovation**

Dedication to ongoing research and development, staying ahead of industry trends and technological advancements





### **Strategic Partnerships**

Collaborate with e-commerce platforms and businesses for mutual growth

#### **Events and Trade Shows**

Attend and exhibit in key industry events

# Marketing Strategy



### **Digital Marketing**

Targeted online advertising and content marketing campaigns



# Growth and Expansion Plans



Establish a strong presence in key cities within Saudi Arabia

**Expand to neighboring countries in the GCC** 

Diversify service offerings to include value-added services and international shipping



# Financial Projections

### Capex & Opex

Total opex & Capex to reach \$15M in the coming 5 years

### Revenue

Total Revenue to reach \$21M in the coming 5 years

